**OPERATING PLAN TEMPLATE**

**1. Briefly describe your company, including the products you intend to sell, projected staffing, projected inventory, and projected sales.**

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**2. Do you own, operate, or have an interest in any other marijuana related business (es)? If so, please indicate the names, locations, and the type of marijuana business.**

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**3. Describe your management experience and qualifications as it relates to the marijuana business**.

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**4. List vendors and locations from where you will receive your supply of marijuana.**

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**5. Describe how you will receive your supply of marijuana and marijuana products, including how such deliveries will be in compliance with state law related to the transport of marijuana and marijuana products.**

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**6. Describe your knowledge of the Inventory Tracking System.**

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**7. Describe the point-of-sale system you intend to use.**

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**8. Describe your plan and procedures for locked disposal of marijuana and marijuana-infused product and the method you intend to use to ensure that the waste is rendered unusable and unrecognizable.**

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**9. Describe your plan for view obstruction of product from outside the location.**

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10. Describe your plan for packaging and labeling marijuana, including Child-Resistant containers or Child-Resistant Exit-Packaging. Attach a sample label, if available.

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11. Describe your plan for age verification, and identify the ID scanner to be used, if known.

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12. Describe your plan to ensure that no overweight amount is sold to customers.

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13. Describe your plan for adhering to marijuana testing requirements.

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14. Are you a state-certified “Responsible Vendor?” If so, indicate date and place of certification.

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15. Describe your plan, including policies and procedures, for training employees in conducting daily operations and in complying with all state and local laws.

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16. Describe any consumer education you intend to do.

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17. Describe any advertising you intend to do.

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18. Describe any security measures you intend to employ, above and beyond state and local requirements, e.g. employing a security officer, etc.

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19. Describe your odor management system, e.g. air filtration system, air scrubbing system, etc. which will prohibit the odor of marijuana from being perceptible to a reasonable person at the exterior of the building.

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